

Job Families / Job Titles

Similarity to others in this job	◀ Least Similar	Most Similar ▶	This family includes (but is not limited to) the following jobs:
Accounting			General Accounting Tax Accounting General Auditing Controllers
Knowledge Specialist			Public School Counselors Psychologists Career Counselors Employee Relations Professionals College Professors Ministers/Priest/Clergy Ministry Managers Physicians Lawyers/Litigation Specialties Nursing Managers
Social Service/Counseling			Ministers/Priest/Clergy Theologians Therapists/Counselors Social Workers Sociologists Psychologists
Consultative Intangible Sales			Stocks and Bonds Sales Medical Services Sales Bank Marketing
Employee Relations/Training			Career Counselors Employee Assistance Positions Organizational Development Prof. HR Training Employee Relations Professionals Customer Services Entertainment Marketing Marketing and Advertising Industrial Relations Public Relations Lobbying Legal Administrators Legal Assistants Consultants to Lawyers Personnel Professionals
Banking & Finance			Banking Operations

(continued next page)

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 Date Printed:
 20 FEBRUARY 2009

Job Families/Job Titles

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Page: 2 of 5

Job Families / Job Titles

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Banking & Finance (continued)			Bank Tellers Financial Analysts Loan Officers Bank Financial Officers
Consultative Tangible Sales			Sales Engineers Oil and Gas Sales Pharmaceutical Sales Medical Equipment Sales Software Sales Purchasing Agent/Buyer
Artistic Careers			Visual Arts Literary/Editorial Positions Performing Artist/Acting Architecture Art Sales Travel Agents
Administrative Professionals			Benefits Administration Internal Auditors Credit Administration
Educational Careers			Public Primary School Teachers Religious School Teachers Public Secondary School Teachers College Professors Public School Counselors University Administrator (1) University Administrator (2)
Legal			Lawyers/Litigation Specialties Lawyers/Business Specialties
Medical Professions			Nutritionists Pharmacists Nurses (1) Nurses (2) Public Health Administrators Clinical Scientists Physicians
Direct Intangible Sales (continued next page)			Casualty Insurance Sales Life Insurance Sales

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[Compensation information about US-based jobs listed on this page](#)

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Job Families/Job Titles

MyC.A.S.E, Pro







Page: 3 of 5

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Direct Intangible Sales (continued)			Health Insurance Sales Real Estate Sales Telecommunications Sales
Science			Environmentalists Environmental Specialists Biologists Geologists Chemists Physicists Nuclear Scientists
Delegative Management			Property Managers Hotel, Club & Restaurant Managers (1) Hotel, Club & Restaurant Managers (2) Tangible Sales Managers Intangible Sales Managers Insurance Sales Managers Bank Managers Controllers Public School Administrators Nursing Home Administrators
Direct Tangible Sales			Clothing/Jewelry/Cosmetic Sales Merchandise Sales Retail Sales Appliance Sales Furniture Sales Auto Sales
Engineering/Technology (continued next page)			Medical Technicians Medical Equipment Technicians Computer Operators User Assistance Computer Programmers Computer Systems Analysts Computer Systems Engineers Technical Trainers Geophysicists Petroleum Engineers (1) Petroleum Engineers (2) Oil & Gas Production Engineers Civil Engineers Electrical Engineers

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[Compensation information about US-based jobs listed on this page](#)

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Engineering/Technology (continued)			Chemical Engineers Mechanical Engineers Industrial Engineers Research Engineers Agriculture (1) Agriculture (2)
Enforcement/Security			Enlisted Military Firefighters & Paramedics Police
General Administrative			Receptionists General Office Clerk Communications Clerk Secretaries Administrative Assistants
Petrochemical			Oil Field Operations Oil Field Drilling Work Chemical Plant Maintenance Chemical Plant Operators Chemical Plant Technicians
Directive Management			Operations Managers Manufacturing Managers Construction Managers Petrochemical Plant Managers Telecommunications Managers Utility Company Managers Military Officers Police Department Managers Grocery Store Managers Information Center Managers
Crafts/Technical (continued next page)			Semi-Skilled Construction Semi-Skilled Operations Semi-Skilled Manufacturing Maintenance Work, Operations Electricians Carpenters Machinists Manufacturing Foremen Heavy Equipment Operators Service Work Operations

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Job Families/Job Titles

MyC.A.S.E, Pro

Page: 5 of 5

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Crafts/Technical (continued)			Stationary Engineers Mechanics Utility Field Work Electronics Technicians Drafting Printing Quality Assurance Safety Technicians Technical Trainers
Numerical Administrative			Data Entry Clerks Bookkeepers Accounting/Billing Customer Service

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